

ABSTRACT

[0102] To facilitate the incorporation of new business rules and the modification of existing business rules in commissions calculations systems, in accordance with embodiments of the invention, business rules for calculating commissions are stored in tables. In accordance with one embodiment, a method of calculating commissions comprises referencing at least one business rule in a table, wherein the business rule associates a variable with at least one condition. The condition is determined and a value of a variable used in the commissions calculation is identified based, at least in part, on the at least one condition. A value of a transaction is retrieved and the commissions calculated based, at least in part, on the variable and the value. The commissions may comprise a plurality of commissions components and the method may comprise conducting the referencing, determining, identifying, retrieving, and calculating, for each commissions component, and summing the calculated components. Systems are disclosed, as well.